



FY2019 Annual Report on the NJCLASS Loan Program

In accordance with the requirements of P.L. 2017, c. 129

August 1, 2019





To: Philip D. Murphy, Governor, State of New Jersey
Stephen M. Sweeney, President, New Jersey Senate
Craig J. Coughlin, Speaker, New Jersey General Assembly

From: David J. Socolow, Executive Director, Higher Education Student Assistance Authority

Date: August 1, 2019

Pursuant to the requirements of P.L. 2017, Chapter 129, section 1, I am pleased to submit this annual report on the New Jersey College Loans to Assist State Students (NJCLASS) loan program, for the period from July 1, 2018 to June 30, 2019.

Since 1991, the Higher Education Student Assistance Authority (HESAA) has offered NJCLASS loans, funded through tax-exempt bonds without any state appropriation. These supplemental loans can bridge the gap of unmet need to cover postsecondary education costs after students exhaust federal, state, institutional, and other grants and scholarships, as well as federal direct loans (which students must take before NJCLASS loans). Due to the underwriting criteria for NJCLASS loans, which include both a minimum income and credit score, more than 90% of student borrowers require a cosigner. Thus, NJCLASS functions as a family loan, similar to the federal Parent PLUS loan.

Over the past year, HESAA successfully partnered with the Governor and the Legislature to enact reforms that help NJCLASS borrowers who are struggling with repayment. Signed into law by Governor Murphy on April 25, 2019, P.L. 2019, c. 62 makes the Repayment Assistance Program (RAP) and the Household Income Assistance Repayment Plan (HIARP) permanent features of the NJCLASS program, building on HESAA's creation of these alternate payment options through its two prior annual bond indentures. On the same day, the Governor signed P.L. 2019, c. 63, which codifies HESAA's revised procedures for affordable installment agreements for borrowers and cosigners to repay defaulted NJCLASS loans, and enables HESAA to repair the credit ratings of borrowers who consistently comply with such payment plans.

While NJCLASS family loans are available to all qualifying New Jersey students, they are particularly valuable for working-class families financing a New Jersey student's college education. Nearly 40% of the borrowers of NJCLASS loans each year have incomes between \$40,000 and \$80,000 (generally, the parents' income). Families with such incomes would typically have to pay much higher private student loan interest rates, or 7.08% for a federal Parent PLUS loan, rather than the NJCLASS interest rates between 3.99% and 6.50% that HESAA offers to all qualified borrowers with incomes above \$40,000. The NJCLASS interest rates for borrowers are made possible by the relatively low cost of funding the program through the State's tax-exempt bonds. Additional information is available on the student loan comparison chart published here: <http://www.hesaa.org/Documents/NJCLASSComparisonChart.pdf>.

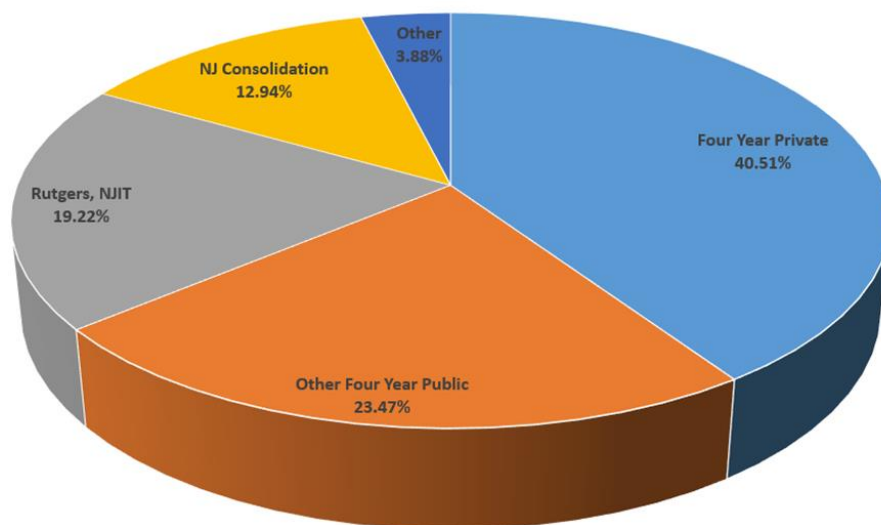
NJCLASS loans are limited to the school-certified cost of attending college, up to an overall cap pursuant to P.L. 2017, c. 198, section 2. NJCLASS loans are disbursed directly to the postsecondary education institution at which a student is enrolled and verified to be making satisfactory academic progress.

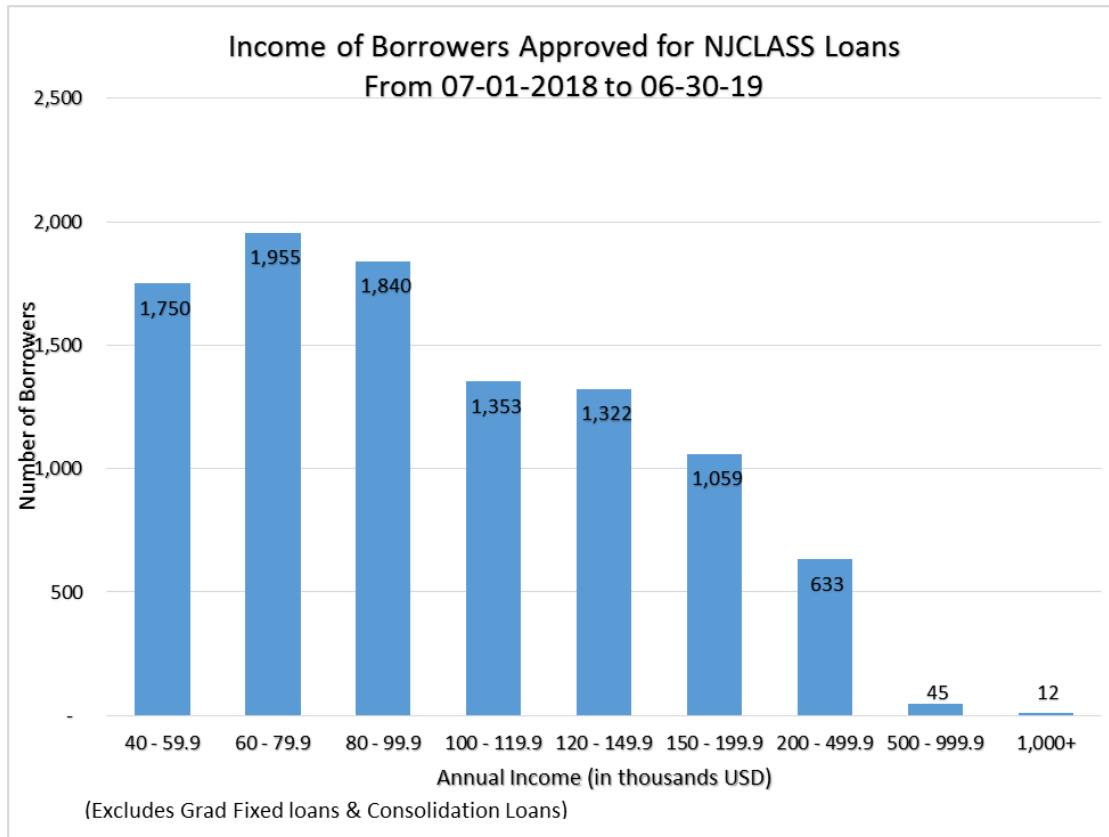
I would be glad to respond to any questions about HESAA's grants, scholarships, and loan programs.

NJCLASS Program Overview

- * The Authority began offering NJCLASS loans in 1991, pursuant to P.L. 1991, c. 268
- * The Authority services all NJCLASS loans in-house, including:
 - Standard NJCLASS loans (10-, 15-, or 20-year repayment options)
 - NJCLASS Consolidation loans (25- or 30-year repayment options; consolidation is available only for borrowers of two or more NJCLASS loans)
 - NJCLASS Refinance loans (10-year or 15-year repayment options)
- * Borrowers of NJCLASS loans must meet credit underwriting and other criteria:
 - Minimum income required: \$40,000 from either student borrower or cosigner(s)
 - Minimum credit score required: 670
 - Student must not have an outstanding default on a federal or state student loan
 - Verification of student's enrollment at eligible postsecondary institution
 - Certification by institution that loan amount does not exceed total cost of attendance minus all grant and scholarship aid for which the student qualified
 - Postsecondary institution verifies each student's academic progress
- * Postsecondary Institutions' Eligibility to Participate is Reviewed Annually
 - NJCLASS loans may only be used to pay for certified costs of degree or certificate programs at accredited postsecondary education institutions that are eligible to participate in federal Title IV financial aid programs
 - Institutions must have federal three-year cohort default rate below 25%
- * Total NJCLASS loans by purpose based upon outstanding NJCLASS loan balance as of June 30, 2019 is depicted in the pie chart below:

Outstanding NJCLASS Loan Balance as of June 30, 2019





- * Income of Borrowers Approved for NJCLASS loans
- * Average Amount of NJCLASS Loan, in the prior 12 months ending June 30, 2019 : \$19,555
- * Three Repayment Options
 - Option 1: principal and interest immediately upon disbursement
 - Option 2: interest only during in-school period
 - Option 3: defer principal and interest during in-school period

NJCLASS Family Loan Rate Options

<p>10 - Year Fixed Rate 3.99% / 4.89% APR 3% Fee</p>	<p>15 - Year Fixed Rate 4.49% / 5.28% APR 3% Fee</p>	<p>20 - Year Fixed Rate 6.50% / 7.04% APR 3% Fee</p>
<p>Payments of principal and interest while in school</p>	<p>Payments of interest while in school</p>	<p>Full deferral until out of school</p>

Statutorily required elements of this annual report are listed in bold below.

BONDS

HESAA issues tax-exempt private activity bonds, backed by the revenue from NJCLASS loan repayments, to raise funds to provide NJCLASS loans to New Jersey families. HESAA offers the lowest-possible finance charges to borrowers by setting the NJCLASS loan interest rates at the cost of capital from the bonds plus program costs.

The principal amount of bonds issued to finance the NJCLASS loan program in the prior year and the interest rates offered on those bonds.

NJCLASS loans are funded through tax-exempt bonds without any state appropriation. The principal amount of the bonds issued June 12, 2019 was \$285,550,000 across a total of 17 unique bonds issued for the NJCLASS program for Academic Year 2019-20. Details on the interest rates for these 17 bonds are included in Appendix A of this report.

The total principal amount of Authority bonds that are outstanding, the interest on the bonds, and the retirement schedule for those bonds.

The total principal amount of authority bonds that are outstanding is \$1,798,030,000. The interest rates and retirement schedule of these 166 bonds are detailed in Appendix B of this report.

LOANS

The total number and principal amount of outstanding NJCLASS loans and the total number and principal amount of NJCLASS loans contracted in the prior 12 months ending June 30, 2019, are as follows:

	Number of Outstanding Loans	Principal Amount
Total	130,002	\$1,767,981,091
Loans Contracted in the 12 months ended June 30, 2019	9,548	\$186,713,282

Note: The total of 130,002 loans outstanding as of June 30, 2019 includes 112,717 active loans and 17,285 defaulted loans. A total of 320,256 NJCLASS loans, with total principal of \$4,244,871,546, has been issued since program inception in 1991.

DELINQUENCY and DEFAULT

Delinquency means a payment on an NJCLASS Standard loan or Consolidation loan is made late. Current data on borrowers who are late in payments show that, out of 112,717 active loans as of June 30, 2019, 109,245 are current and 3,472 (3.1%) are more than 30 days past due:

Days late with a monthly payment	Number of Loans
31 – 60 days late	1,630
61 – 90 days late	827
91 – 180 + days late	1,015
TOTAL DELINQUENT	3,472

If an account is delinquent/late for a specified time period (no less than 180 days, as noted below), it becomes a defaulted loan. **Default** occurs when a borrower fails to make an installment payment on time and then fails to make payments over a time period of at least 180 days (for loans with payments that are due monthly) or at least 240 days (during the student’s in-school period when payments are due less frequently than monthly); or when the borrower fails to meet other terms of the Promissory Note under circumstances where the Authority finds it reasonable to conclude that the borrower no longer intends to honor the obligation to repay.

The total number of NJCLASS loans that are in default and the number that entered default in the prior year:

	Loans in Default
Total loans currently in default	17,285
Entered default in last 12 months ended June 30, 2019	1,018

Note: Of the total 320,256 of NJCLASS loans issued since 1991, 26,836 reached default.

The total number of loan collection lawsuits that have been filed under the program, and the number of loan collection lawsuits that were filed in the prior year and the status of those lawsuits.

The total number of loan collection lawsuits that have been filed under the NJCLASS program since January 1, 2010 is **15,828**. Data on lawsuits filed prior to 2010 are omitted because they include many lawsuits related to defaulted loans under the Federal Family Education Loan Program (FFELP), for which HESAA serves as a guaranty agency. No new FFELP loans have been originated since July 1, 2010. Beginning in January 2010, HESAA has separately collected data on the 15,587 lawsuits related to NJCLASS defaulted loans. Of those, **1,041** lawsuits were filed in 2018-19, with their status listed below.

Year Filed	Number Filed	Status of Lawsuit		
		Pre-Judgment	Judgment	Closed
2017-18	1,219	212	692	315
2018-19	1,041	725	119	197



NOTE: A lawsuit is considered “closed” when an account is paid, settled, or borrower entered bankruptcy, moved out of state, or died. The number of lawsuits does not correspond to the number of loans (e.g., one loan could generate several lawsuits based on the number and location of cosigners).

DEFAULT AVERSION TOOLS

To help struggling borrowers avoid default, the Authority provides two tools to aid borrowers in meeting the terms and conditions of their loans: the Repayment Assistance Program (RAP) and the Household Income Assistance Repayment Plan (HIARP). These two programs now work in tandem to help families avoid default. P.L 2019, c. 62 makes RAP and HIARP permanent features of the NJCLASS loan program.

The Repayment Assistance Program (RAP) is designed to provide payment relief when all parties to the loan are facing financial hardship. Borrowers with eligible loans can enroll in RAP for up to two years (730 days). RAP participants pay reduced amounts based on 10% of the total of the household income of all of the parties to the loan that exceeds 150% of the federal poverty guideline for their family size, with a minimum monthly payment of \$5 per loan. Interest that accrues during the RAP period will be paid by HESAA. All other payments received during the RAP period are applied to reduce principal.

RAP is available for NJCLASS loans with applications that were received on or after June 1, 2017. NJCLASS loans applied for prior to June 1, 2017 that are used to attend school for academic terms that begin on or after August 1, 2017 are also eligible for RAP. Eligible loans include loans in interest-only repayment, or loans in principal and interest repayment. Loans that are deferred for both principal and interest payments are not eligible for RAP. Loans that have reached default status are also not eligible for this program. All parties to the loan must complete the application and provide the required documentation so that eligibility for the program can be evaluated. HESAA reserves the right to make a final determination on eligibility. Enrollment in RAP is subject to the availability of funds.

The Household Income Affordable Repayment Plan (HIARP) provides additional payment relief in cases where all parties to the loan continue to face financial hardship after exhausting their two (2) years of RAP eligibility.

HIARP is available for Standard NJCLASS loans with applications that were received on or after June 1, 2018. HIARP participants pay reduced amounts based on 15% of the total of the household income of all of the parties to the loan that exceeds 150% of the federal poverty guideline for their family size, with a minimum monthly payment of \$25. The repayment term for loans in the HIARP program will be extended to 25 years from the date of origination and any remaining balance at the end of 25 years will be forgiven. During the HIARP period, interest continues to accrue on the loan. Payments received while in HIARP will be applied directly to principal. Amounts forgiven after 25 years may be taxable.

Eligible Standard NJCLASS loans include loans in interest-only repayment, or loans in principal and interest repayment. Loans that are in a deferred status for principal and interest payments are not eligible for HIARP. Loans that have reached default status are also not eligible for this program. All parties to the loan must complete the application and provide the required income verification documentation so that eligibility for the program can be evaluated and re-evaluated each subsequent year. HESAA reserves the right to make a final determination on eligibility. Enrollment in HIARP is subject to the availability of funds.

FORGIVENESS

Forgiveness, or “discharge,” of an NJCLASS family loan is available in the event of death or total and permanent disability of the student beneficiary to the loan, and also in the case of the death or total and permanent disability of a sole borrower (such as a parent who is the only party to the loan).

The number of requests filed in the prior year with the Authority for the forgiveness of an NJCLASS loan due to the death or total and permanent disability of the borrower, and the number of requests that were granted or denied:

Type	Requested	Approved	Denied
Death	120	120	0
Total and Permanent Disability	285	157	128
Total	405	277	128

Note: Information contained in this table represents requests that were finalized by June 30, 2019 reflecting a 12-month reporting period. In the prior year, there were 88 requests for loan forgiveness reflecting an 8-month reporting period from November 1, 2017 to June 30, 2018. Detail on the types of requests and reasons for denial can be found in Appendix C of this report.

Of the 120 requests for loan forgiveness due to death, each request represents a loan and not a borrower. On average, student borrowers have 2-3 loans which can include parents as a cosigner(s) or as a primary borrower. The number of loans forgiven presented in the table above includes both student (multi-party) and non-student (typically a parent/guardian) loans.

DEFERMENT

Under certain conditions listed below, NJCLASS borrowers may defer payments of interest and/or loan principal for specified periods of time. During approved periods of temporary total disability of the eligible student borrower, payments are deferred and the interest on the loan does not accrue.

The number of requests filed in the prior year with the Authority for a loan deferment, the type of deferment requested by the borrower, the number of requests that were granted or denied, and the reasons for the denial of requests:

The total number of requests for loan deferment for the 2018-19 Academic Year was **2,680**. The type of deferment and requests granted or denied were as follows:

Type	Requested	Approved	Denied
In-School	1,813	1,595	218
Unemployment	497	400	97
Internship/Residency	139	126	13
Active Duty	55	54	1
Peace Corps	19	14	5
Temporary Total Disability	157	146	11
Total	2,680	2,335	345

Note: Information contained in this table represents requests finalized July 1, 2018 through June 30, 2019. Detail on the types of request and reasons for denial can be found in Appendix D of this report.

FORBEARANCE

At its discretion, HESAA may grant borrowers periods of forbearance in the repayment of the NJCLASS loan. Forbearance is granted if the ability of both the borrower and co-borrower(s) to make scheduled payments has been impaired. The borrower and co-borrower(s) may have different conditions that impair their ability to repay. Forbearance may be granted for situations including, but not limited to, financial hardship.

The number of forbearance requests filed in the prior year with the Authority, and the number of requests that were granted or denied are as follows:

Type	Requested	Approved	Denied
Financial Hardship	812	568	244
Recent Graduation	944	890	54
Total	1,756	1,458	298

Note: Detail on the types of request and reasons for denial can be found Appendix E of this report.

APPENDIX A

Note: CUSIP numbers (derived from the acronym for the Committee on Uniform Security Identification Procedures) are used to identify securities, including government bonds, such as the bonds issued by the Higher Education Student Assistance Authority. A CUSIP number is assigned to each maturity of a government security issue.

Issue	Series	Maturity	Interest Rate	CUSIP	6/30/2019	
2019	1A	12/1/2020	5.000%	646080TX9	3,000,000	
2019	1A	12/1/2021	5.000%	646080TY7	8,000,000	
2019	1A	12/1/2022	5.000%	646080TZ4	9,000,000	
2019	1A	12/1/2023	5.000%	646080UA7	11,000,000	
2019	1A	12/1/2024	5.000%	646080UB5	12,000,000	
2019	1A	12/1/2025	5.000%	646080UC3	10,000,000	
2019	1A	12/1/2026	5.000%	646080UD1	9,000,000	
2019	1A	12/1/2027	5.000%	646080UE9	8,000,000	
2019	1A	12/1/2028	5.000%	646080UF6	3,865,000	
2019	1A	12/1/2029	2.375%	646080UG4	70,000,000	
2019	1B	12/1/2030	3.000%	646080UH2	7,000,000	
2019	1B	12/1/2031	3.000%	646080UJ8	7,500,000	
2019	1B	12/1/2032	3.000%	646080UK5	8,000,000	
2019	1B	12/1/2033	3.000%	646080UL3	8,500,000	
2019	1B	12/1/2034	3.000%	646080UM1	8,685,000	
2019	1A	12/1/2039	3.250%	646080UN9	75,000,000	
2019	1C	12/1/2049	3.625%	646080UP4	27,000,000	285,550,000.00

APPENDIX B

Note: One requirement of this annual report is to provide “the retirement schedule” for the Authority’s outstanding bonds. The bond “maturity” indicates the date on which the principal amount of a bond is required to be paid in full. Subject to the terms of the bond indenture, certain bonds may be callable, meaning they may be retired prior to their scheduled maturity date.

Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2019
2010	1		12/1/2019	4.500%	646080JW2	14,520,000
2010	1		12/1/2019	5.250%	646080KT7	20,180,000
2010	1	Callable	12/1/2020	4.500%	646080KD2	15,340,000
2010	1	Callable	12/1/2021	4.750%	646080KE0	14,320,000
2010	1	Callable	12/1/2022	4.750%	646080JX0	14,320,000
2010	1	Callable	12/1/2023	4.750%	646080KF7	15,865,000
2010	1	Callable	12/1/2024	4.875%	646080KG5	14,275,000
2010	1	Callable	12/1/2025	5.000%	646080JY8	14,275,000
2010	1	Callable	12/1/2026	5.100%	646080KH3	2,665,000
2010	1	Callable	12/1/2026	5.000%	646080KU4	11,215,000
2010	1	Callable	12/1/2027	5.125%	646080KJ9	10,715,000
2010	1	Callable	12/1/2028	5.250%	646080JZ5	9,910,000
2010	1	Callable	12/1/2032	5.250%	646080KB6	9,000,000
2010	1	Callable	12/1/2037	5.400%	646080KC4	9,000,000
2017	1		12/1/2019	5.000%	646080SX0	5,000,000
2017	1		12/1/2020	5.000%	646080SY8	9,900,000
2017	1		12/1/2021	5.000%	646080SZ5	12,000,000
2017	1		12/1/2022	5.000%	646080SK8	13,000,000
2017	1		12/1/2023	5.000%	646080SL6	14,000,000
2017	1		12/1/2024	5.000%	646080SM4	14,500,000
2017	1		12/1/2025	5.000%	646080SN2	13,500,000
2017	1		12/1/2026	5.000%	646080SP7	12,100,000
2017	1		12/1/2027	5.000%	646080SQ5	10,000,000
2017	1	Callable	12/1/2028	2.950%	646080TA9	60,000,000
2017	1	Callable	12/1/2029	3.500%	646080SR3	10,000,000
2017	1	Callable	12/1/2030	4.000%	646080SS1	12,000,000
2017	1	Callable	12/1/2031	3.750%	646080ST9	14,000,000
2017	1	Callable	12/1/2032	4.000%	646080SU6	12,000,000



Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2019
2017	1	Callable	12/1/2033	3.750%	646080SV4	11,000,000
2017	1	Callable	12/1/2040	4.000%	646080SW2	5,000,000
2017	1	Callable	12/1/2047	4.250%	646080TB7	22,000,000
2010	FFELP		6/1/2036	Variable - LIBOR	646080LA7	36,850,000
2010	2		12/1/2019	4.125%	646080LL3	9,070,000
2010	2		12/1/2019	5.000%	646080MG3	5,330,000
2010	2		12/1/2020	4.250%	646080LM1	8,225,000
2010	2		12/1/2020	5.000%	646080MH1	3,175,000
2010	2	Callable	12/1/2021	4.500%	646080LN9	435,000
2010	2	Callable	12/1/2022	4.625%	646080LP4	390,000
2010	2	Callable	12/1/2023	4.750%	646080LQ2	405,000
2010	2	Callable	12/1/2024	4.750%	646080LR0	435,000
2010	2	Callable	12/1/2025	4.875%	646080LS8	470,000
2010	2	Callable	12/1/2026	5.000%	646080LT6	505,000
2010	2	Callable	12/1/2027	5.000%	646080LU3	455,000
2010	2	Callable	12/1/2028	5.000%	646080LV1	505,000
2010	2	Callable	12/1/2030	5.000%	646080LX7	8,500,000
2010	2	Callable	12/1/2036	5.000%	646080LY5	5,000,000
2011	1		12/1/2019	5.000%	646080NH0	20,310,000
2011	1		12/1/2019	4.500%	646080MQ1	2,290,000
2011	1		12/1/2020	5.000%	646080NJ6	19,805,000
2011	1		12/1/2020	4.750%	646080MR9	2,295,000
2011	1		12/1/2021	5.500%	646080NK3	15,245,000
2011	1		12/1/2021	5.000%	646080MS7	2,855,000
2011	1	Callable	12/1/2022	5.000%	646080MT5	4,510,000
2011	1	Callable	12/1/2023	5.250%	646080MU2	4,510,000
2011	1	Callable	12/1/2024	5.375%	646080MV0	5,415,000
2011	1	Callable	12/1/2025	5.500%	646080MW8	5,865,000
2011	1	Callable	12/1/2026	5.500%	646080MX6	6,770,000
2011	1	Callable	12/1/2027	5.750%	646080MY4	4,510,000
2011	1	Callable	12/1/2028	5.750%	646080NB3	6,770,000
2011	1	Callable	12/1/2029	5.750%	646080NC1	5,550,000
2011	1	Callable	12/1/2033	5.875%	646080MZ1	15,000,000
2012	1		12/1/2019	4.000%	646080NU1	19,000,000
2012	1		12/1/2020	5.000%	646080NV9	17,300,000
2012	1		12/1/2021	5.000%	646080NW7	15,700,000
2012	1		12/1/2022	5.000%	646080NX5	12,500,000
2012	1	Callable	12/1/2023	4.000%	646080NY3	5,210,000
2012	1	Callable	12/1/2024	4.125%	646080NZ0	4,905,000
2012	1	Callable	12/1/2025	4.250%	646080PA3	6,515,000



HIGHER EDUCATION STUDENT ASSISTANCE AUTHORITY

Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2019
2012	1	Callable	12/1/2026	4.375%	646080PB1	6,075,000
2012	1	Callable	12/1/2028	4.500%	646080PD7	6,730,000
2012	1	Callable	12/1/2029	4.500%	646080PE5	5,645,000
2012	1	Callable	12/1/2030	4.625%	646080PF2	3,920,000
2012	1	Callable	12/1/2039	5.750%	646080PG0	11,000,000
2013	1		12/1/2019	5.000%	646080PN5	13,100,000
2013	1		12/1/2020	4.000%	646080PP0	13,500,000
2013	1		12/1/2021	5.000%	646080PQ8	13,000,000
2013	1		12/1/2022	5.000%	646080PR6	11,000,000
2013	1	Callable	12/1/2023	3.500%	646080PS4	6,530,000
2013	1	Callable	12/1/2024	3.500%	646080PT2	6,925,000
2013	1	Callable	12/1/2025	3.625%	646080PU9	6,530,000
2013	1	Callable	12/1/2026	3.750%	646080PV7	5,675,000
2013	1	Callable	12/1/2028	4.000%	646080PX3	5,500,000
2013	1	Callable	12/1/2029	4.000%	646080PY1	2,840,000
2013	1	Callable	12/1/2031	4.000%	646080PZ8	2,840,000
2013	1	Callable	12/1/2035	4.125%	646080QA2	2,840,000
2013	1	Callable	12/1/2043	4.750%	646080QB0	20,000,000
2014	1A-1		12/1/2019	3.000%	646080QH7	10,500,000
2014	1A-1		12/1/2020	5.000%	646080QJ3	11,000,000
2014	1A-1		12/1/2021	5.000%	646080QK0	10,000,000
2014	1A-1		12/1/2022	5.000%	646080QL8	9,500,000
2014	1A-2		12/1/2023	Variable-Libor	646080QC8	7,900,000
2014	1A-1	Callable	12/1/2024	3.500%	646080QM6	11,475,000
2014	1A-1	Callable	12/1/2025	3.750%	646080QN4	11,080,000
2014	1A-1	Callable	12/1/2026	3.750%	646080QP9	10,680,000
2014	1A-1	Callable	12/1/2027	4.000%	646080QQ7	10,285,000
2014	1A-1	Callable	12/1/2028	4.000%	646080QR5	9,500,000
2014	1A-1	Callable	12/1/2029	4.000%	646080QS3	8,700,000
2014	1A-1	Callable	12/1/2032	4.250%	646080QT1	5,540,000
2014	1A-1	Callable	12/1/2036	4.500%	646080QU8	5,940,000
2014	1A-1	Callable	12/1/2044	5.000%	646080QW4	13,000,000
2015	1		12/1/2019	5.000%	646080RA1	8,000,000
2015	1		12/1/2020	5.000%	646080RB9	9,000,000
2015	1		12/1/2021	5.000%	646080RC7	10,000,000
2015	1		12/1/2022	5.000%	646080RD5	10,500,000
2015	1		12/1/2023	5.000%	646080RE3	9,500,000
2015	1		12/1/2024	5.000%	646080RF0	9,000,000
2015	1	Callable	12/1/2025	4.000%	646080RG8	10,000,000
2015	1	Callable	12/1/2026	4.000%	646080RH6	10,500,000



Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2019
2015	1	Callable	12/1/2027	4.000%	646080RJ2	11,500,000
2015	1	Callable	12/1/2028	4.000%	646080RK9	12,000,000
2015	1	Callable	12/1/2029	3.500%	646080RL7	9,700,000
2015	1	Callable	12/1/2030	4.000%	646080RM5	12,500,000
2015	1	Callable	12/1/2031	4.000%	646080RN3	6,500,000
2015	1	Callable	12/1/2032	4.000%	646080RP8	5,000,000
2015	1	Callable	12/1/2044	4.500%	646080RQ6	10,000,000
2016	1		12/1/2019	5.000%	646080RT0	6,500,000
2016	1		12/1/2020	5.000%	646080RU7	8,000,000
2016	1		12/1/2021	5.000%	646080RV5	9,000,000
2016	1		12/1/2022	5.000%	646080RW3	10,000,000
2016	1		12/1/2023	5.000%	646080RX1	9,500,000
2016	1		12/1/2024	5.000%	646080RY9	9,000,000
2016	1		12/1/2025	5.000%	646080RZ6	8,000,000
2016	1	Callable	12/1/2026	5.000%	646080SA0	6,000,000
2016	1	Callable	12/1/2027	2.750%	646080SB8	22,000,000
2016	1	Callable	12/1/2028	3.250%	646080SC6	11,000,000
2016	1	Callable	12/1/2029	3.250%	646080SD4	13,000,000
2016	1	Callable	12/1/2030	3.250%	646080SE2	14,000,000
2016	1	Callable	12/1/2031	3.500%	646080SF9	15,000,000
2016	1	Callable	12/1/2032	3.500%	646080SG7	11,000,000
2016	1	Callable	12/1/2039	4.000%	646080SH5	7,000,000
2016	1	Callable	12/1/2046	4.000%	646080SJ1	10,000,000
2018	1		12/1/2019	5.000%	646080TL5	5,000,000
2018	1		12/1/2020	5.000%	646080TM3	10,000,000
2018	1		12/1/2021	5.000%	646080TN1	12,500,000
2018	1		12/1/2022	5.000%	646080TP6	13,500,000
2018	1		12/1/2023	5.000%	646080TQ4	14,000,000
2018	1		12/1/2024	5.000%	646080TR2	13,000,000
2018	1		12/1/2025	5.000%	646080TS0	12,500,000
2018	1		12/1/2026	5.000%	646080TT8	10,000,000
2018	1		12/1/2027	5.000%	646080TU5	8,000,000
2018	1		12/1/2028	5.000%	646080TV3	5,850,000
2018	1	Callable	12/1/2029	3.350%	646080TC5	41,500,000
2018	1	Callable	12/1/2030	3.750%	646080TD3	7,000,000
2018	1	Callable	12/1/2031	3.750%	646080TE1	8,500,000
2018	1	Callable	12/1/2032	4.000%	646080TF8	9,500,000
2018	1	Callable	12/1/2033	4.000%	646080TG6	9,000,000
2018	1	Callable	12/1/2034	4.000%	646080TH4	8,500,000
2018	1	Callable	12/1/2035	4.000%	646080TJ0	7,500,000

Issue	Series	Early Retirement	Maturity Date	Interest Rate	CUSIP	6/30/2019
2018	1	Callable	12/1/2048	4.000%	646080TW1	17,000,000
2019	1A		12/1/2020	5.000%	646080TX9	3,000,000
2019	1A		12/1/2021	5.000%	646080TY7	8,000,000
2019	1A		12/1/2022	5.000%	646080TZ4	9,000,000
2019	1A		12/1/2023	5.000%	646080UA7	11,000,000
2019	1A		12/1/2024	5.000%	646080UB5	12,000,000
2019	1A		12/1/2025	5.000%	646080UC3	10,000,000
2019	1A		12/1/2026	5.000%	646080UD1	9,000,000
2019	1A		12/1/2027	5.000%	646080UE9	8,000,000
2019	1A	Callable	12/1/2028	5.000%	646080UF6	3,865,000
2019	1A	Callable	12/1/2029	2.375%	646080UG4	70,000,000
2019	1B	Callable	12/1/2030	3.000%	646080UH2	7,000,000
2019	1B	Callable	12/1/2031	3.000%	646080UJ8	7,500,000
2019	1B	Callable	12/1/2032	3.000%	646080UK5	8,000,000
2019	1B	Callable	12/1/2033	3.000%	646080UL3	8,500,000
2019	1B	Callable	12/1/2034	3.000%	646080UM1	8,685,000
2019	1A	Callable	12/1/2039	3.250%	646080UN9	75,000,000
2019	1C	Callable	12/1/2049	3.625%	646080UP4	27,000,000
						\$ 1,798,030,000

APPENDIX C

Loan Forgiveness Requests, Academic Year 2018-19

Type	Reason for Denial	
Death	All 120 granted, zero denied	0
Total and Permanent Disability		
	Did not provide requested documents	90
	Application not signed by MD or DO	6
	Does not meet conditions for discharge	32
<hr/>		
Subtotal Denied		128
Subtotal Approved		277
Total Loan Forgiveness Requests		405

APPENDIX D

Loan Deferment Requests, Academic Year 2018-2019

Type	Reason for Denial	
In-School	Did not provide requested documents	159
	Does not meet the conditions for relief	24
	Exceeds allowable time	0
	Less than half time	1
	Relief not permitted under terms & conditions of promissory note*	32
	Within 24 months of maturity	2
	Subtotal Denied	218
Subtotal Approved	1,595	
Total In-School Deferment Requests	1,813	
<hr/>		
Unemployment	Did not provide requested documents	69
	Does not meet the conditions for relief	12
	Exceeds allowable time	4
	No documents per section 4	1
	No supporting documents	1
	No supporting documents per section 4	1
	Relief not permitted under terms & conditions of promissory note*	3
	Within 24 months of maturity	3
	Exceeds max time to defer pursuant to N.J.A.C. 9A:10-6	2
	Loan(s) has matured	1
Subtotal Denied	97	
Subtotal Approved	400	
Total Unemployment Deferment Requests	497	



Internship/Residency	Did not provide requested documents	8
	Does not meet the conditions for relief	3
	Relief not permitted under terms & conditions of promissory note*	1
	Exceeds allowable time	1
Subtotal Denied		13
Subtotal Approved		126
Total Internship/Residency Deferment Requests		139

Loan Deferment Requests, Academic Year 2018-2019

Type	Reason for Denial	
Active Duty		
	Did not provide the requested documents	1
Subtotal Denied		1
Subtotal Approved		54
Total Active Duty Deferment Requests		55

Peace Corps		
	Exceeds max time to defer pursuant to N.J.A.C. 9A:10-6	1
	Does not meet the conditions for relief	4
Subtotal Denied		5
Subtotal Approved		14
Total Peace Corps Deferment Requests		19



Temp. Total Disability

Application not signed by MD or DO	6
Applicant is not the student borrower	1
Does not meet the conditions for relief	1
Relief not permitted under terms & conditions of promissory note*	3
Subtotal Denied	11
Subtotal Approved	146
Total Temporary Total Disability Deferment Requests	157

*For example, HESAA is able to offer a lower interest rate for loans with a ten-year repayment term due to the limited availability of deferments and forbearances.

APPENDIX E

Loan Forbearance Requests, Academic Year 2018-2019

Type	Reason for Denial	
Financial Hardship	Did not provide requested documents	157
	Does not meet the conditions for relief	62
	Exceeds allowable time	8
	Relief not permitted under terms & conditions of promissory note*	13
	Within 24 months of loan maturity	4
Subtotal Denied		244
Subtotal Approved		568
Total Financial Hardship Forbearance Requests		812
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Recent Graduation	Did not provide requested documents	31
	Does not meet the conditions for relief	11
	Exceeds allowable time	4
	Relief not permitted under terms & conditions of promissory note*	6
	Not graduated	2
Subtotal Denied		54
Subtotal Approved		890
Total Recent Graduation Forbearance Requests		944

*For example, HESAA is able to offer a lower interest rate for loans with a ten-year repayment term due to the limited availability of deferments and forbearances.



CONTACT INFORMATION

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